



## Blantyre City Council

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### REQUEST FOR EXPRESSIONS OF INTEREST

### FOR PROVISION OF PROFESSIONAL CAR PARK AUTOMATION AND MANAGEMENT SERVICE THROUGH A PPP ARRANGEMENT

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#### 1. Introduction

Blantyre City is the commercial and industrial capital of Malawi with a population of over eight hundred thousand. The City is managed by Blantyre City Council (BCC) which provides urban services in accordance with the 1998 Local Government Act (as amended in 2010) and the 1998 National Decentralisation Policy. Rapid population growth of the City has resulted in increased demand for municipal services and infrastructure such as roads and street furniture. Consequently, there has been pressure on the Council's limited resources, existing facilities, equipment and infrastructure.

As a developing city, traffic management is a growing problem which needs to be contained. Several initiatives have been made by the Council to address the challenge. One of the initiatives was the introduction of parking fees with an intention of improving vehicle parking. The Council also allocated dedicated parking spaces for minibuses as a way of easing parking challenges. Dedicated parking spaces have also been provided in strategic business places such as markets. With increased economic activities, car parking management is a viable commercial activity that can help increase revenue base for the Council.

The initiatives, in the long run, has not addressed the challenge of parking space due to continuous increase of vehicles in the City. To address this challenge, the Council intends to transform the City with sound public infrastructure development such as modern Minibus / Bus terminal. The Council through the Public Private Partnership Commission would like to invite expressions of interest from interested Investors for the provision of Professional Car Park Automation and Management Services

#### 2. Objectives

The objectives of the proposed Project are:

- (i) Reduce traffic congestion in Blantyre CBD area
- (ii) Improve bus terminal infrastructure
- (iii) Enhance transparency and accountability
- (iv) Increase revenue of the Council

### 3. Scope of Work

The scope of work will broadly include development of the Car Parks to high class standards with efficient operation and maintenance thereof through a PPP Arrangement. To achieve the set objectives, the proposed sites should therefore be upgraded to meet minimum standards set by the Council. The upgrade should include at least the following:

#### a) *Minibus terminals / Bus depot*

- (i) Bus platforms / bays
- (ii) Covered Passenger Waiting Area and Commercials
- (iii) Pavement
- (iv) Public Convenience
- (v) Control gate
- (vi) Waste management facilities
- (vii) Vending bay

#### b) *Car park*

- (i) Pavement
- (ii) Control gate

### 4. Qualification criteria

- a. The investor should provide the information indicating the Core business of the firm(s) and number of years in the business
- b. Relevant experience, which should specifically include the following:
  - (i) Management, maintenance and operation of automated car park facilities
  - (ii) Successful sourcing of finance for previous projects or demonstrate having adequate source of finance (credit lines) for the successful implementation of the Project
  - (iii) Developing automated car parks within the region or in Africa
- c. Technical and managerial capability of the Investor (Provide only the structure of the organization, general qualifications, and number of key members of staff. Do not provide CV of the staff). Key Experts will not be evaluated at the shortlisting stage.

### 5. Invitation

The PPC now wishes to invite interested firms/consortiums to submit their expression of interest for the provision of Professional Car Park Automation and Management Services. Submissions can be done electronically or through hard copies. Interested Investors submitting hard copies are advised to submit four (4) copies.

Expressions of interest clearly marked "**Provision of Professional Car Park Automation and Management Services**" should be submitted on or before 20<sup>th</sup> August 2021 to the following address:

The Chief Executive Officer  
Public Private Partnership Commission  
2nd Floor Livingstone Towers  
Glyn Jones Road  
P O Box 937  
Blantyre  
**MALAWI**